

THE GROSSMAN SCHOOL OF BUSINESS

<http://www.uvm.edu/business/>

The Grossman School of Business (GSB) cultivates the ability to create and manage sustainable businesses that address ethical, social, and environmental challenges and opportunities in the complex and dynamic global environment. We develop graduates who are professional, technically competent, and entrepreneurial. GSB faculty create impact through teaching, research, and scholarship.

LEARNING GOALS AND OBJECTIVES

The faculty and staff are committed to developing leaders prepared for a dynamic, global workplace. The GSB curriculum is designed to support the following learning outcomes:

The specific Goals and Objectives defined for the undergraduate program are:

1. Learning Goal: Awareness of Sustainable Business Practices
 - a. Understanding of how businesses maximize shareholder value over the long run with leaders who are innovative, and who manage interactions across the economic, social, environmental and political spheres.
 - b. Understanding of the role of innovation in creating better products, services, or processes.
2. Learning Goal: Global and Civic Awareness
 - a. Understanding of global issues in a business context.
 - b. Understanding of the non-market environment of business.
3. Learning Goal: Critical Thinking and Problem Solving
 - a. Ability to solve business problems by acquiring, interpreting, and synthesizing data.
4. Learning Goal: Business Communication Skills
 - a. Ability to demonstrate effective written communication skills.
 - b. Ability to demonstrate effective oral communication skills.
5. Learning Goal: Business Fundamentals
 - a. Demonstrate command of business fundamentals.

During their first two years, students build the conceptual and analytical base for studying the art and science of management. Students complete general education requirements, university wide requirements and learn required skills for upper level business courses by the end of their sophomore year. Generally, students complete Business Field courses and Interdisciplinary Theme courses in their junior year, and Interdisciplinary Theme and Business Concentration courses in their junior and senior years.

The Grossman School of Business cooperates with the College of Engineering and Mathematical Sciences in offering a B.S. in Engineering Management. The School offers two minors for students pursuing a major outside of the Grossman School of Business: a minor in Accounting, and a minor in Business Administration. In addition, a minor in Sports Management is offered as a cross-college

minor and is open to all majors. The Grossman School of Business provides course offerings that satisfy requirements for this minor.

The undergraduate and graduate programs offered by the School are accredited by AACSB International: the International Association to Advance Collegiate Schools of Business.

The offices of the Grossman School of Business are located in Kalkin Hall.

STUDY ABROAD

Students in the Grossman School of Business are strongly encouraged to participate in a study abroad experience. UVM partners with a number of exchange and external programs around the world to provide a rigorous academic experience while also exploring new cultures, cuisine and geographic locations. Students interested in the study abroad experience begin the process early in their career. It's advantageous to meet with the GSB study abroad advisor to discuss curriculum sequence and program options.

MAJORS

- Business Administration B.S.B.A.

MINORS

- Accounting
- Business Administration
- Sports Management

GRADUATE

Accountancy MAcc

Sustainable Entrepreneurship MBA

See the online Graduate Catalogue for more information.

REQUIREMENTS

THE GROSSMAN SCHOOL OF BUSINESS ACADEMIC REQUIREMENTS

Students must comply with the degree requirements as stated in a single catalogue edition in place during the time they are enrolled. The catalogue edition to be followed is the one in effect at the time the student matriculates at UVM, unless the student requests in writing to follow an edition that is published subsequently during his/her enrollment at UVM. Students may not mix requirements from different catalogues.

Students who have a separation from the university of three years or more must meet the requirements of the current catalogue at the date of readmission.

A minimum of 120 approved credits is required for the degree of Bachelor of Science in Business Administration. A cumulative grade-point average of 2.00 is required. At least 30 credits of course work must be taken in subjects other than business. Students

must complete 30 of the last 45 credits in residence at UVM as a matriculated student.

A Basic Business Core grade-point average of 2.25 with no one grade lower than a C- is required by the completion of 75 credits after matriculation in order to remain enrolled in the Grossman School of Business.

The Business Field requirements, the Interdisciplinary Theme courses, and the Business Concentration courses must be filled with at least 50 percent of business courses taken at UVM. The Business Field courses, the Interdisciplinary Theme courses, and the Business Concentration courses must be completed with a 2.00 grade-point average or higher in each respective category. Other UVM courses may be used towards these requirements if approved by the Undergraduate Studies Committee (UGSC) of the Grossman School of Business.

MOBILE COMPUTING REQUIREMENT

Students are asked to purchase a portable computer and the software suite that meets the requirements of the Grossman School of Business. Please consult with a member of the Grossman School of Business IT staff for specifics. Majors and Minors in the Grossman School of Business will be charged a \$75.00 per semester fee for enrollment in the Microsoft Campus Agreement.

COMPUTER COMPETENCY

Students are presumed to have basic microcomputer literacy, including working knowledge of word processing and spreadsheet software. Students lacking this basic knowledge are responsible for attaining it through course work, self study, tutorials or workshops.

INTERNAL TRANSFER/ DOUBLE DEGREE CANDIDATES

Students planning to transfer or apply to double degree from another college or school on campus must meet the prerequisite requirements. Internal Transfer and Double Degree applicants into the Grossman School of Business must complete MATH 019 or MATH 021 (Calculus) and EC 011 and EC 012 (Macro and Micro Economics) and STAT 141 (Basic Statistical Methods or an approved equivalency), each with a grade of C- or higher and an overall GPA of 2.25. In addition, a cumulative GPA of at least a 2.50 is required for admission. Students may apply through the on-line request to transfer through the Registrar's website or through their myUVM portal. Applications are evaluated twice per year, in January and July.

REGULATIONS ACADEMIC STANDARDS

Students will be placed on trial if their semester or cumulative grade-point average is less than 2.00. Students will remain on trial until both semester and cumulative grade-point averages reach at least 2.00

or until they are dismissed. Students on trial will be given a target semester grade-point average to achieve by the end of the following semester.

Students shall be dismissed from the university in the following situations:

1. failure to achieve the target grade-point average while on trial;
2. failure of at least half their course credits in any semester while maintaining a cumulative grade-point average of less than 2.00.

First-year students who have just completed their first semester will be dismissed if they earn a grade-point average of 1.00 or less and fail at least half their semester course credits.

A student may appeal a dismissal in writing to the Undergraduate Studies Committee (UGSC) within the time frame stipulated in the dismissal letter if there are circumstances supporting an extension of trial status. Detailed information on the criteria for dismissal may be obtained from Student Services in the Grossman School of Business.

Regulations Governing Academic Standards

The following are criteria for academic trial. Allowances for the student in the first semester are designed to encourage academic work of quality at least equal to the minimum required for graduation.

1. TRIAL

A student who earns a semester grade-point average higher than that which merits dismissal but below 2.00 is placed on trial. A student who is on trial may not enroll in a university-sanctioned study abroad program. A student who is on trial may not complete a course on a pass/no pass grading mode option. First-year students on trial will be required to participate in the Learning @ UVM series.

2. DISMISSAL

A student who does not satisfy the conditions of trial, or first-time, first-year students who earn a semester grade-point average of 1.00 or lower and who earns failing grades in one-half of the semester credits attempted, or returning students who earn a semester grade-point average of 2.00 or lower and who earns failing grades in one-half of the semester credits attempted will be dismissed for low scholarship. For first dismissal, the period of dismissal is one year. For second dismissal, the period of dismissal is two years. For third dismissal, the period of dismissal is three years. Dismissed students must receive prior written approval from Student Services in the Grossman School of Business before enrolling in any university course.

3. READMISSION FOLLOWING DISMISSAL

A dismissed student who presents evidence of his/her ability to perform satisfactorily may be considered for readmission on trial. A student who has been dismissed for a second time will not be considered for readmission on trial until at least two years

have elapsed. Further information regarding readmission may be obtained from Student Services in the Grossman School of Business.