THE GROSSMAN SCHOOL OF BUSINESS

http://www.uvm.edu/business/

The Grossman School of Business (GSB) cultivates the ability to create and manage sustainable businesses that address ethical, social, and environmental challenges and opportunities in the complex and dynamic global environment. GSB develops graduates who are professional, technically competent, and entrepreneurial. The School's faculty create impact through teaching, research, and scholarship.

The School contributes to the mission of the University through its Strategic Plan and Learning Goals, Objectives, and Outcomes.

COMPETENCIES

The faculty, staff, and alumni are committed to developing leaders prepared for dynamic, global workplaces. The GSB curriculum is designed to support the following competencies:

1. Professional skills

Ability to:

a. Communicate informatively and persuasively through written, oral or visual modes.
b. Collaborate effectively to analyze business performance.

2. Technical skills

Ability to analyze business performance by:

a. Acquiring, synthesizing, and interpreting data.
b. Applying foundational business concepts.

3. Thematic application skills

Ability to apply and integrate professional and technical skills in one or more of the themes:

a. Sustainable business.
b. Global business.
c. Entrepreneurship.

COURSE OF STUDY

During the first two years, a student builds the conceptual and analytical base for studying the art and science of management. The student completes Catamount Core Curriculum requirements and learns required skills for upper-level business courses by the end of the second year. Each student must pursue at least one Interdisciplinary Theme and at least one Business Concentration. It is recommended the student declare an Interdisciplinary Theme and Business Concentration by the end of the second year. In addition, the student may add a minor, co-major, or certificate outside of business, although these additions are optional. These declarations and choices determine the student's remaining curriculum sequence.

The student will complete a culminating theme capstone during the senior year.

GSB collaborates with the College of Engineering and Mathematical Sciences to offer a B.S. in Engineering Management. For students pursuing majors outside of GSB, the School offers a Business Administration Co-Major and two minors: a minor in Accounting and a minor in Business Administration. In addition, a minor in Sports Management is offered as a cross-college minor and is open to all majors.

The undergraduate and graduate programs offered by the School are accredited by AACSB International: the International Association to Advance Collegiate Schools of Business.

The offices of GSB's Dean, faculty, and Center for Student Success are located in Kalkin Hall and Ifshin Hall.

STUDY ABROAD

Students in GSB are strongly encouraged to participate in study abroad experiences. UVM partners with exchange and external programs around the world to provide students with rigorous academic experiences while they explore new cultures, cuisine, and geographic locations. Students interested in study abroad experiences begin the planning process early in their academic careers and should meet with a GSB study abroad academic advisor to discuss curriculum sequences and program options.

MAJORS

Business Administration B.S.BA.

Business Administration Co-Major

MINORS

Accounting

Business Administration

Sports Management

GRADUATE

Master of Accountancy (M.Acc.)

Sustainable Innovation MBA (SI-MBA)

Sustainable Enterprise CGS

Sustainable Family Enterprise mCGS

See the online Graduate Catalogue for more information.

REQUIREMENTS
THE GROSSMAN SCHOOL OF BUSINESS ACADEMIC REQUIREMENTS

A student must comply with the degree requirements as stated in the catalogue edition in effect at the date when the student first

matriculates at UVM. However, GSB's Undergraduate Studies Committee may grant consent to a student's written petition to comply with the requirements of a catalogue edition published subsequently to the student's matriculation at UVM. In addition, a student, who was separated from the University for three or more years, must comply with the requirements of the catalogue edition in effect at the date of re-entry. A student may not mix requirements from different catalogue editions.

A student must successfully complete a minimum of 120 approved credits, with a cumulative grade-point average of 2.00 or higher, for the degree of Bachelor of Science in Business Administration. At least 40 credits of the total must be from non-GSB courses. The student must complete 30 of the last 45 credits in residence at UVM as a matriculated student. Courses completed outside of UVM do not factor into the GPA calculation.

The student must complete the Basic Business Core course requirements with a grade-point average of 2.25 or higher and with no single course grade lower than a C-. Courses completed outside of UVM do not factor into the GPA calculation.

The student must also complete the Business Field course requirements with a grade-point average of 2.00 or higher. At least two of the four Business Field courses must be completed at UVM. Courses completed outside of UVM do not factor into the GPA calculation.

The student must complete at least one Interdisciplinary Theme. All students must complete six credits (two courses) within a selected Interdisciplinary Theme. These courses are organized as two experiences, Experience 1 and Experience 2, as defined within each theme. Students must earn a minimum overall grade-point average of 2.00 across the two theme courses. Both theme courses must be taken at UVM. For the Global Business theme, Experience 1 may be satisfied by a relevant approved transfer course taken through a UVM-approved study abroad program. Students are encouraged to declare an Interdisciplinary Theme by the end of their second year. Courses that are counted toward a Theme may not count toward other business major requirements (e.g., concentration or business elective courses). Courses completed outside of UVM do not factor into the GPA calculation.

A student must complete at least one Business Concentration with a grade-point average of 2.00 or higher. At least three of the five (3-credit) Business Concentration courses must be completed at UVM. Courses completed outside of UVM do not factor into the GPA calculation.

TRANSFER CREDIT - POLICIES & PROCEDURES

GSB does not accept transfer credits for business courses from any institution outside of the United States, unless a student completed the courses through a UVM approved Study Abroad program.

Unless taken through an approved Study Abroad program, no business course from any institution outside of the United States can be applied to a GSB student's Basic Business Core, Business Field, Business Concentration, Entrepreneurship Interdisciplinary Theme, Sustainable Business Interdisciplinary Theme requirements for the Business degree; requirements for the Accounting minor or Business Administration minor; or Business Foundation or Business Depth requirements of the Business Administration Co-Major. For the Global Business theme, Experience 1 may be satisfied by a relevant approved transfer course taken through a UVM-approved study abroad program.

If a student chooses to take courses at an institution outside of the United States with the intention to transfer credits to UVM to fulfill non-GSB minor, non-GSB co-major, Catamount Core Curriculum, and/or elective requirements, then the students must follow UVM's guidelines for transferring such credits.

Steps for Transferring Credits to UVM from Institutions Located in the United States

Basic Business Core Courses

- Transfer credit requests will be reviewed upon completion of a course. The course must transfer to UVM with at least 2.5 credits to be considered equivalent to GSB degree requirements.
- All course materials, including, but not limited to syllabi, notes, books, projects, and assessments, should be retained for evaluation by GSB faculty, if requested for purposes of transferring the credits.
- A students may transfer credits from multiple courses taken at other institutions to fulfill the Basic Business Core requirements of the Business Administration degree (or Basic Business Core courses included in the Business Foundation requirements of the Business Administration Co-Major).
- Courses that are considered Basic Business Core equivalents do not have to be taken at an institution accredited by AACSB International.
- A student has the responsibility to work with a GSB advisor to understand any academic implications of having completed courses that are not transferrable to UVM.

Business Field, Business Concentration, and Interdisciplinary Theme Courses

- Transfer credit requests will be reviewed upon completion of a course. The course must transfer to UVM with at least 2.5 credits to be considered equivalent to GSB degree requirements.
- All course materials, including, but not limited to syllabi, notes, books, projects, and assessments, should be retained for evaluation by GSB faculty, if requested for purposes of transferring the credits.
- A student may transfer credits for up to two courses taken at other institutions to fulfill the requirements in each of the following areas of the Business Administration degree: Business Field

and Business Concentration (a student may transfer credits for one Business Field course and for one Business Concentration or Interdisciplinary Theme course to fulfill the Business Depth requirements of the Business Administration Co-Major). For the Global Business theme, Experience 1 may be satisfied by a relevant approved transfer course taken through a UVM-approved study abroad program.

- GSB will only accept transfer credits for Business Field, Business Concentration, and Interdisciplinary Theme courses from domestic institutions accredited by AACSB International.
- A student has the responsibility to verify than an institution is currently accredited by AACSB International and to work with a GSB advisor to understand any academic implications of having completed course credits that are not transferrable to UVM.
- A list of schools accredited by AACSB International can be found at go.uvm.edu/aacsb.

MOBILE COMPUTING REQUIREMENT

Each student is asked to have a portable computer and the software suite that meets the requirements of GSB. Please consult with a member of the University's IT staff for specific information.

GSB COMPREHENSIVE TECHNOLOGY FEE

GSB charges a $75 Technology Fee per semester to all business majors, co-majors, minors, and graduate students (Sustainable Innovation MBA and Master of Accountancy programs).

The GSB Technology Fee covers terminals, monitors, servers, computer lab systems (e.g., A/V hardware and hookups), and software related to instruction (e.g., Bloomberg terminals, research databases for instructional purposes, online poll services for classroom response systems). The fee also covers associated digital displays within GSB Study Rooms. Students who pay the fee get printing access for a limited number of pages (180 per month). The fee also covers the printer maintenance, printer paper, and print management system.

COMPUTER COMPETENCY

Students are presumed to have basic microcomputer literacy, including working knowledge of word processing and spreadsheet software. A student lacking this basic knowledge is responsible for attaining it through course work, self-study, tutorials, or workshops.

INTERNAL TRANSFER/DOUBLE DEGREE CANDIDATES

A student planning to transfer to GSB from another college or school on campus (internal transfer) or apply GSB to pursue the Business Administration degree while also completing the degree requirements of another college or school on campus (double degree) must meet prerequisite requirements.

Before applying to GSB, internal transfer and double degree candidates must have completed one semester of economics (ECON 1400 or ECON 1450) and one semester of college-level mathematics (MATH 1212 (or MATH 1234) or STAT 1410 preferred), each with a grade of C- or higher. Any previously completed Basic Business Core courses will also be assessed during the application review process, and the candidate must have earned a grade of C- or higher in those courses. In addition, a cumulative GPA of 2.75 or higher is required for transfer admission into GSB, and a student must be in good academic standing (not on trial/academic probation) and may not have any Incomplete or M grades pending.

Questions regarding the internal transfer or double degree process should be directed to an advisor in GSB's Center for Student Success.

REGULATIONS
ACADEMIC STANDARDS

Other than in the event of dismissal, a student will be placed on trial if the student's semester or cumulative grade-point average is less than 2.00. A student will remain on trial until (a) the student has earned both semester and cumulative grade-point averages of at least 2.00, as determined below, (b) the student is dismissed, or (c) the student transfers to a new major. In addition to other potential conditions, a student on trial will be assigned a target grade-point average to earn by the end of the next semester.

In determining whether a student must remain on trial, the computation of a student's semester grade-point average must reflect the completion of at least 12 credit hours in courses for which the student receives quality point equivalents ("graded-course credits"). A student on trial may complete fewer than 12 graded-course credits during any semester; however, those credits will only be used to compute the grade-point average for the next semester in which the student has accumulated at least 12 total graded-course credits to use in the computation.

A student shall be dismissed from GSB and the University of Vermont in the following situations:

1. The student does not satisfy a condition of trial, including a failure to earn the target grade-point average in any number of graded-course credits while on trial;

2. The student is a first-time, first-year student who failed, during the first semester, at least half of the student's graded-course credits and who has earned, by the end of the first semester, a cumulative grade-point average of 1.00 or less; or

3. The student failed, during any semester, at least half of the student's graded-course credits and has earned a cumulative grade-point average of less than 2.00.

A student may appeal a dismissal in writing to GSB's Undergraduate Studies Committee (UGSC), within the time frame stipulated in the dismissal letter, if there are circumstances that support allowing the

student to resume studies while placing the student on trial. Detailed information on the process for an appeal may be obtained from GSB's Center for Student Success (100 Kalkin Hall, GSBCSS@uvm.edu).

Regulations Governing Academic Standards

The following additional regulations apply to academic trials, dismissals, and re-entries.

TRIAL

A student who is on trial may not enroll in a university-sanctioned study abroad program. A student who is on trial may not complete a course on a passed/not passed grading mode option. Students who are placed on trial may be required to participate in and satisfactorily complete a study seminar or equivalent program designated by the UGSC.

DISMISSAL

A student described in any of the three numbered paragraphs above will be dismissed for low scholarship. For a student's first dismissal, the period of dismissal is one year. For the student's second dismissal, the period of dismissal is two years. For the student's third or subsequent dismissal, the period of dismissal is three years. A dismissed student must receive approval from GSB's Center for Student Success (100 Kalkin Hall, GSBCSS@uvm.edu) before enrolling in any UVM course.

RE-ENTRY

After an applicable period of dismissal has elapsed, a dismissed student may re-enter GSB and UVM on trial. Alternatively, a dismissed student who presents evidence of the student's ability to perform satisfactorily may be considered for an earlier re-entry on trial. A student who has been dismissed two or more times will not be considered for re-entry on trial until at least two years of an applicable period of dismissal have elapsed. A dismissed student may obtain further information regarding re-entry from GSB's Center for Student Success (100 Kalkin Hall, GSBCSS@uvm.edu).